



US Open House

December 11-12, 2024

Picote Training Center
777 W. Pinnacle Peak Rd, Ste B-108, Phoenix, AZ 85027

First Day: Wednesday, December 11

- 9:00AM Welcome to Picote Open House 2024.
- Meet the Picote Team. Picote Open House program overview.
 - Small Grabber Competition introduction. Win a Picote Small Grabber!
- 9:15AM Presentation & Discussion Topic #1: Use of CIPP vs Brush Coating vs Hybrids.
- 9:30AM Picote Brush Coating: Mini Pump, Maxi Pump & Xpress Pump. Reviews & Discussion.
- When to use which pump? Benefits of each system.
 - Brush Coating Target Markets & Global Opportunities.
- 10:00AM Xpress Coating System Case Study, Product Overview & Demo.
- 10:30AM Picote R&D Updates & New Products.
- Presentation of products launching in winter/spring 2025.
 - Picote custom design services
- 11:00AM Miller Lineup & Tooling Overview and Updates.
- Getting the most out of your Millers.
 - Demo: How to choose the right Miller and tooling for the job.
- 12:00PM Lunch.
- 1:00PM Presentation & Discussion Topic #2: Connection & Point Repair
- 1:30PM CIPP: Connection Collar System Case Study, Product Overview & Demo (Lining the Stack & Connection), Midi Steamer, Smart Control Unit.
- 2:15PM CIPP Reinstatement: Lateral Reinstatement Tooling, Process Overview, & Demo.
- 2:30PM Picote Pro Packers (Bendy and 3D):
- Overview: Demo + Q&A.
- 3:00PM Technical Education & Feedback Forum:
- Happy Hour Starts.
 - Picote Institute Online Updates, New Webinar Series & Picote Communications.
 - Picote Marketing & Technical Resources for contractors.
 - Working with Picote: Maintenance days and Roadshow program for our partners.
 - Discussion: Feedback to Picote R&D: What do you need from Picote?
- 3:45PM Picote Grabbers: Review & demos of all Grabbers.
- 4:15PM Drinks & Snacks at Picote Training Center.
- 5:30PM Day 1 Conclusion & Small Grabber Competition: Daily Winner.



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Second Day: December 12

- 9:00AM Presentation & Discussion Topic #3: Global Potential - trenchless rehabilitation inside buildings.
- 9:30AM Picote contracting services: experts in trenchless inside buildings - case study
- Resources & skills needed.
 - Contact Picote about a possible Picote job site visit prior/after Porvoo Open House.
- 9:45AM Technical Services: Picote Training, Onsite Support & Consulting Services updates.
- 10:00AM CIPP Lining Equipment Overview:
- **NEW** Midi Roller Family & Wet Out Table, Vacuum Pump, Cannons, Midi Steamer & Picote Pressure Guard.
 - CIPP Product Packages.
 - **NEW** Picote Drums.
 - CIPP Lining Demo with Liner Compressor + Q&A.
- 10:30AM CIPP: Reinstatement & GRP Connection Collar.
- Reinstatement of Yesterdays Lined Connection.
 - Connection Collar Installation using GRP Connection Collars.
- 11:00AM Cleaning, Descaling & Concrete/Liner Removal
- Tooling Overview. Demo + Q&A.
 - Maxi Power+ review & demo.
- 11:30AM Picote Pipe Cutter review & demo.
- 12:00PM Lunch.
- Small Grabber Competition - Daily Winner.
- 1:30PM Optional: Hands-on Training with Picote technical team on specific equipment & solutions. Please let us know your desired topic when registering!